



Dear Colleagues,

Like many of you, our estate planning practice has been greatly affected by recent events.

For those contemplating implementing technology to continue to deliver client services, we can share some of our experience with you.

If you use virtual meeting software such as Zoom or Skype, you can share your computer screen with your clients who are at their own home.

We also developed Hull e-State Planner to help plan and draft Wills. By using it in conjunction with virtual meeting software, you and your client can develop an estate plan collaboratively even though you are in different locations. As decisions are made, your clients can actually see what their Wills looks like - visually and in real time. You can send them graphic and text summaries of their Wills right after the remote meeting. You can then have Hull e-State Planner generate a fully editable draft of their documents in seconds.

We also recognize the financial impact to your practice during this time. In what we hope may help a little, **we have decided to waive all Hull e-State Planner fees for the foreseeable future until things settle down.**

We all recognize that we are in uncharted waters and we are doing whatever we can to keep our practice running. If you think this technology can assist you, then please do not hesitate to contact us to discuss.

If you have any questions whatsoever, please reach out to us either by replying to this email or by contacting info@e-stateplanner.com.

Wishing you and your family good health,

Ian Hull and Jordy Atin

Certified Specialist in Estates Law and Co-Founders of Hull e-State Planner